

Accelper



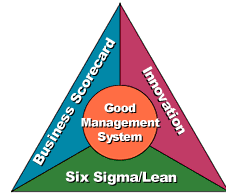
Welcome!

Accelper Consulting

(**Accelerating Performance in Knowledge Economy)**

www.accelper.com

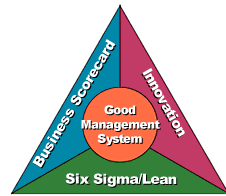




Agenda and Objectives

1. To learn about the **your needs** and business objectives
2. To share **Accelper benefits**, experience, methodologies, and tools
3. Discuss the opportunity for Accelper providing services to achieve the **your business objectives**

Business Pain Points



Revenue:

- Revenue less than the desired
- Difficulty in obtaining new customers
- Have lost some top customers

Costs:

- Reasonable sales but costs are higher and profits lower
- Reduced cash-flow
- Struggling to improve efficiencies

Processes:

- Struggling to meet customer's higher service or delivery expectations
- Inherent bottlenecks and delays reduce performance to customer and drive up costs
- Equipment and logistics downtime

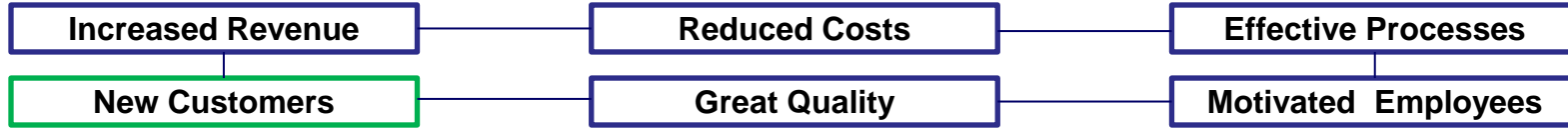
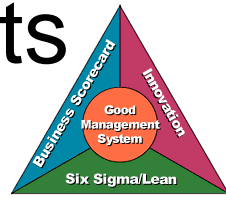
Employees:

- Employee concern about the future of their job
- Loss of a top performing employees
- Struggling with recruiting, hiring, training and retaining top talent

Quality:

- Returns, rework, cancellations and complaints are driving up costs
- Struggle to improve quality due to a lack of knowledgeable resources and lack of time
- Poor performance impacts the ability to retain customers and acquire new customers

Addressing the Pain Points



Revenue:

- Create the ability to innovate products and services consistently year to year
- Consistent product and service innovation results in new growth year over year

Costs:

- Implement robust process improvement methodologies and improve the performance of products and services
- Improved performance and quality results in reduced operating costs, improved cash-flow and increased customer satisfaction

Processes:

- Implement processes that meet customer expectations consistently will result in a competitive advantage
- Eliminate bottlenecks and delays driving down the operational costs

- Significantly improved equipment, and logistics uptime

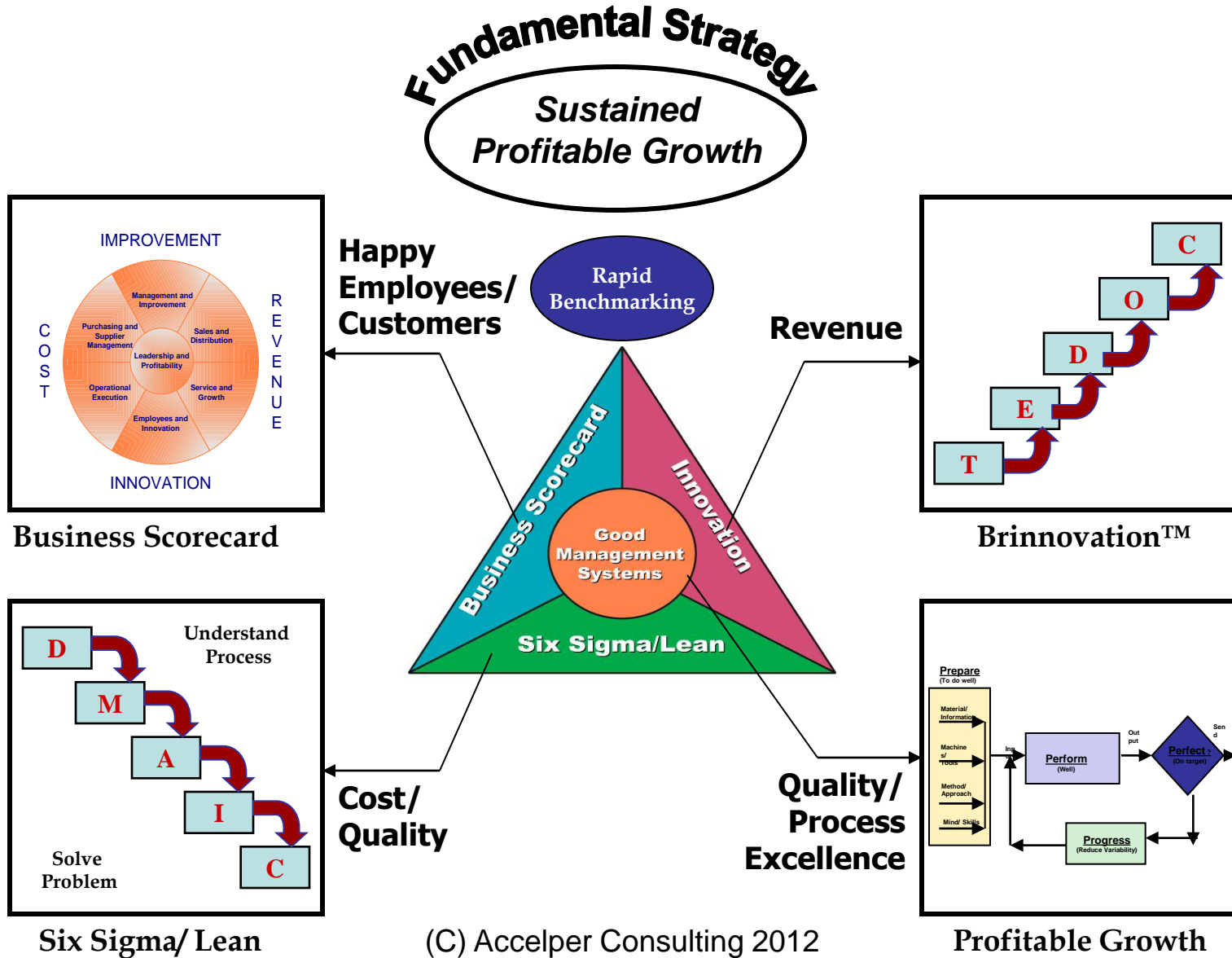
Employees:

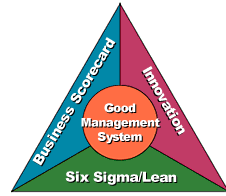
- Improved employee confidence and involvement in achieving excellence
- Talent retention and participation in performance improvement
- Recruited, hire and train effectively

Quality:

- Implement effective improvement methodologies reducing returns, rework, cancellations and complaints
- Comprehensive management and employee training in quality improvements
- Improved performance in product or service quality will result in customer retention

Accelper Solutions



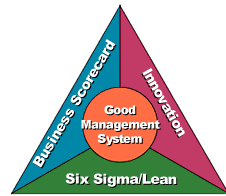


How Can Accelper Help?

Accelper is the only organization that can provide comprehensive training and support in two key areas: **Innovation** and **Excellence**.

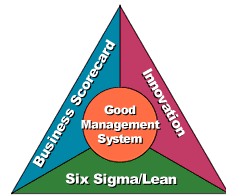
In these two important areas we provide the following:

1. The ability to assess your business or organization
2. Comprehensive training for key stakeholders including the executive, operational and frontline employees.
3. Ongoing support for the application and effective implementation of Accelper's methodologies.
4. Fully developed set of user materials



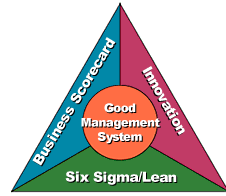
Why Customers Select Accelper?

- Fixed Cost Option
- Predictable Results
- Methodical Approach
- Excellent Credentials
- Verifiable References
- Teamwork



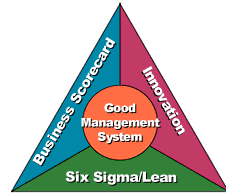
Accelper Value Proposition

1. What we care about most is helping and growing American businesses and increasing the availability of jobs for the people of our communities, we want you to succeed.
2. We guarantee results.
3. Experienced and knowledgeable in the science of innovation using our proprietary TEDOC methodology.
4. Our innovation methodology has been applied successfully on a continuing basis on products, services and problem solutions.
5. Streamlined and easily used Lean and Six Sigma methodologies using the most effective and common tools, effective project selection and the use of simplified statistical methods.
6. Our Six Sigma and Lean training program have been improved to reduce the number of training days required thus resulting in reduced costs but still effective implementation.



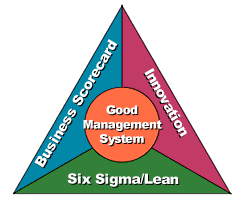
Our Services

1. Identifying profit and revenue growth opportunities using our FREE Corporate Golf Game and/or detailed assessment tools.
2. Customized training programs ensuring successful implementation.
3. Effective and practical training in Lean, Six Sigma and Innovation tools for the executives, practitioners and all employees.
4. Business Innovation Training and Certification in collaboration with Illinois Institute of Technology.
5. Facilitated projects in Innovation, Lean and Six Sigma with guaranteed **measurable** initial success after the first 90 days.
6. Implementing a quality management system using the unique 4P model for excellence.
7. Books, articles and keynote speeches on Innovation, Lean and Six Sigma.



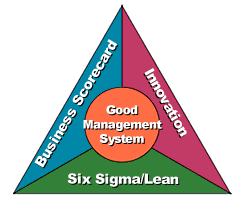
Sample Training Programs

1. 2 ½ - day practical Six Sigma Green Belt training
2. 1- day Lean, Six Sigma and Innovation executive overview training
3. 2 – day Innovation methodologies for product development
4. ½ - day business assessment using Corporate Golf Game
5. 3 – day Lean deployment training
6. 5 – day Certified Business Innovator training
7. Project based Six Sigma Green Belt training and certification



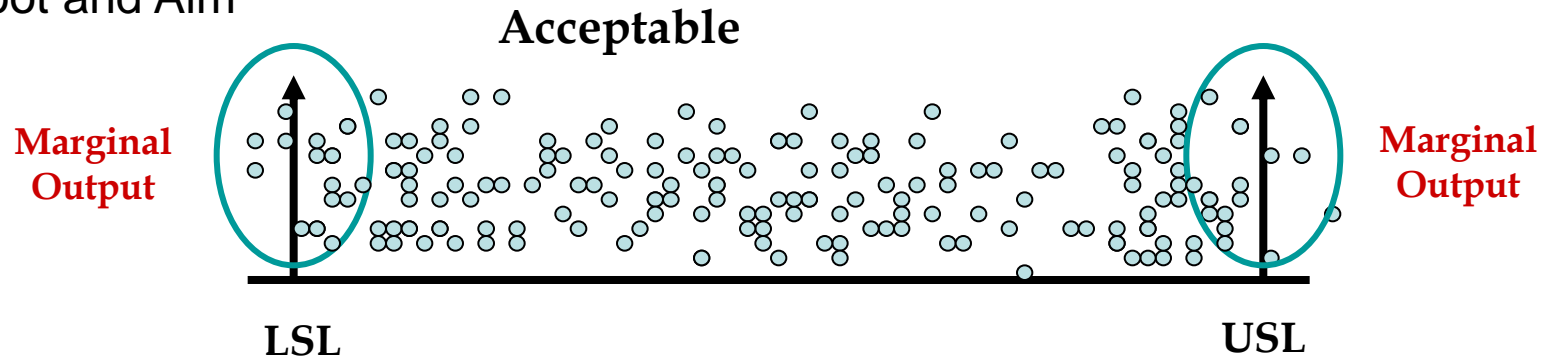
Capitalizing Opportunities



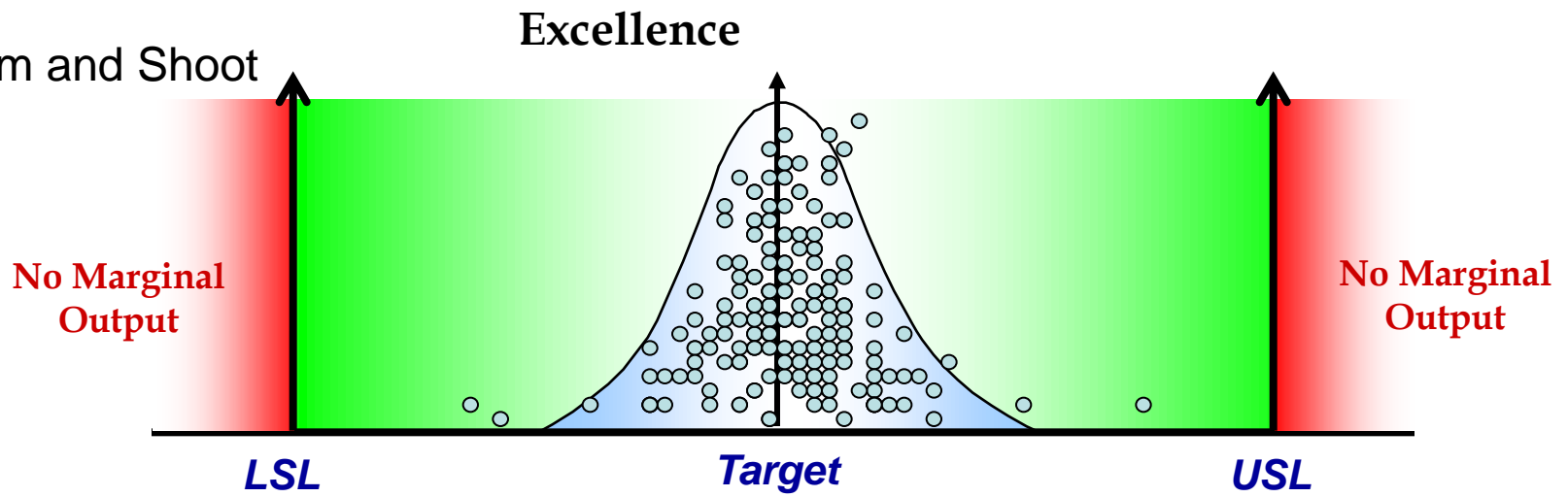


Benefits of Excellence

Shoot and Aim



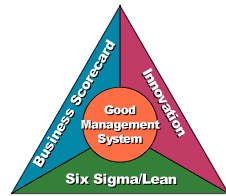
Aim and Shoot





Sample Accelper Clients





Sample Client Feedback

Business Innovation Conference feedback

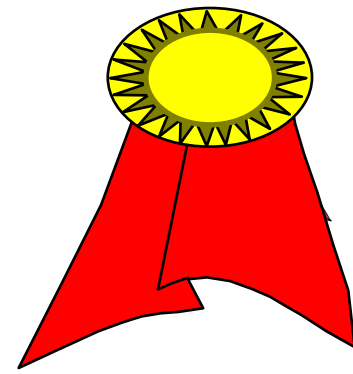
- It was a smashing success! Not only was it extremely informative and useful, the caliber of the speakers was top notch and the networking opportunities were extremely beneficial. – Director, CIT Planning, Abbott Labs
- It was the very best business conference I have ever attended in my 35+ years in the business world. The speakers were truly business innovation experts as were many of the attendees. The atmosphere was genuinely optimistic. People were willing to share their successes and failures so that everyone could benefit – Six Sigma Black Belt

Client Projects Feedback

- Every project has resulted in breakthrough solution – President, large manufacturing company
- “I want to thank Accelper for doing so well for our company in such a short time frame. Without your quick response to my call and Accelper consultant’s professional skills we would have more likely missed the opportunity to grow with a major client.” - President, Packaging Company
- “We have tried to improve processes as an art, Accelper has made it a science.” - Director of Manufacturing
- I believe that all at our company have been able to take something of value away from the engagement - V.P. of Sales
- This has been our best investment - President of a small manufacturing company

Recognition and Awards

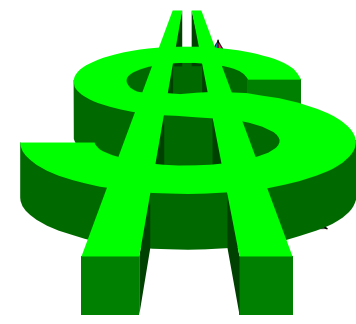
- U.S. Chamber of Commerce Award
- Good Engineering Award
- Excellent Customer Service Award
- Distinguished Service Award
- Excellent Customer Retention



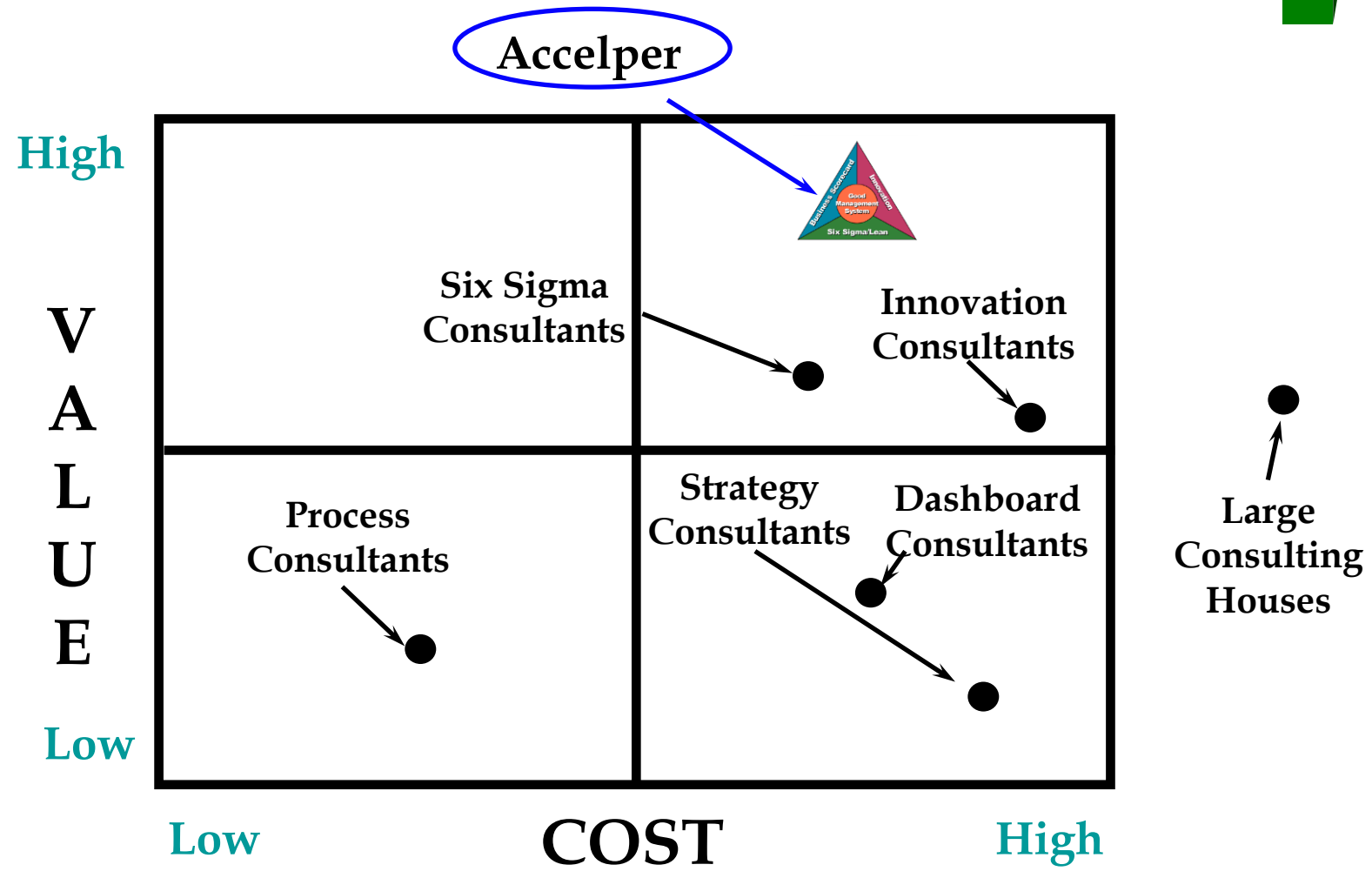


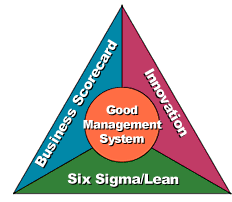
Accelper Team

- Praveen Gupta, MSEE (IIT), ASQ Fellow, Master Six Sigma Black Belt and Author
- John Forsberg, BSEE (NIU), Master Business Innovator, Six Sigma Black Belt
- Arvind Srivastava, MSIE, MBA (Benedictine), Master Business Innovator, Six Sigma Black Belt
- Partners in Portugal, Mexico, India, Malaysia, Brazil and Croatia

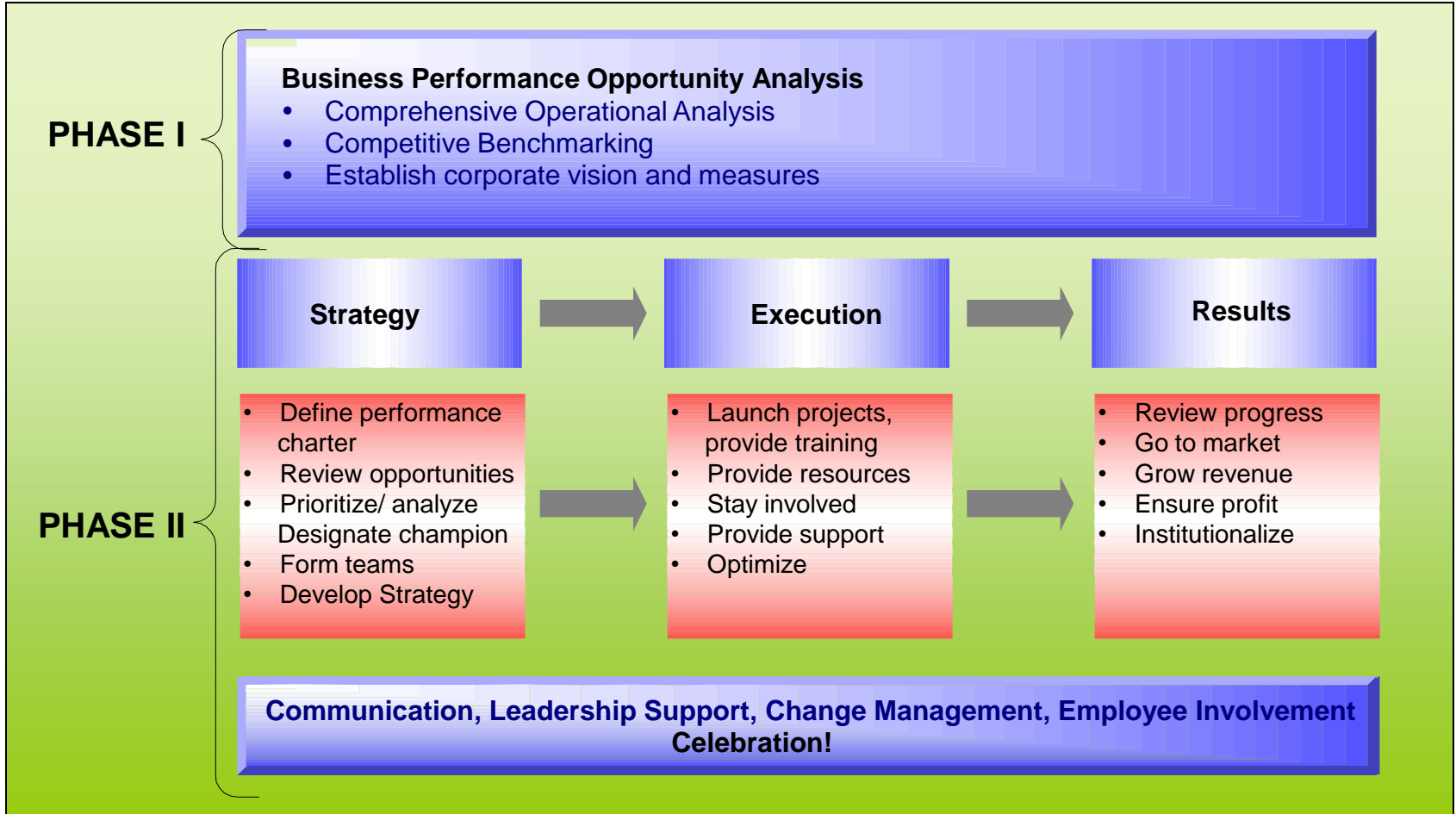


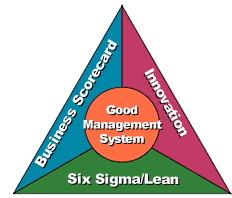
Our Cost





Our Approach

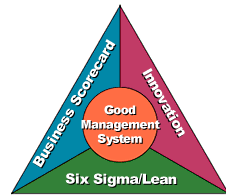




Discussion

Needs	Concerns

Love to Have Requirements



Next Steps...

Thank You!!!

For more information

www.accelper.com

Email: Info@accelper.com

(847) 884-1900 or (800) 680-0700

